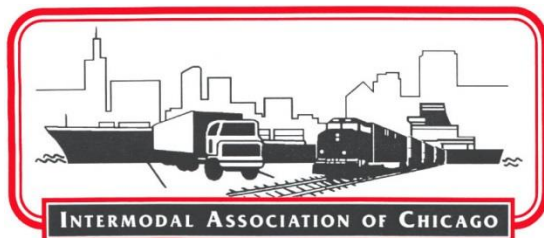


# Intermodal News Report

Intermodal Association of Chicago

February 24, 2020

*Jason Hilsenbeck  
LoadMatch & Drayage.com  
President – Founder*



**LoadMatch**  

---

**& DRAYAGE.com**

# Final Comments from 2019

*How did my predictions do from last year?*

- Chicago Drayage Demand likely to be light through May.

*Half correct – demand did stay light through May.. but also remainder of the year*

- Expect surge of Imports ahead of IMO 2020 fuel change.

*Nope –decline in manufacturing output and diesel fuel prices staying low meant ocean carriers couldn't raise rates, no surge*

- Freight volumes grow overall slightly but not at the pace of last year.

*Somewhat correct – OTR freight grew slightly, Ocean Container pretty much flat, but Domestic Intermodal fell sharply*

# LoadMatch.com = Container Posting Board

- Intermodal Equipment Matching
  - Drayage truckers post having empty containers
  - Shippers/Freight Forwarders/Ocean Lines/IMCs post loads needing containers
  - Email or XML message sent to each party when a posting matches a need with a have
  - Free to post ...no transaction fees
  - Independently owned; not affiliated with any customer or vendor
  - LoadMatch doesn't broker and doesn't own any trucks
  - Online since 1999

# Drayage.com = Directory of Draymen

- 3800+ unique draymen profiles listed (was 3400 last year)
- 20 years online
- Search draymen in USA, Canada, Mexico for chassis, hazmat, daycabs, overweight, customs bonded, transloading, dry / refrigerated / household / tank drayage
- Must be registered as motor carrier on ULLA to be listed
- Buy advertising and get moved up towards top



**Clicks (by humans) on each city metro are counted, indicating demand**



## 400 DRAYMEN FOUND SERVING THE CHICAGO INTERMODAL REGION

<a href="#">clicks</a> ?	Service Type	Abbreviations ?	App/Ban ?	Company (sort by) ↓	Location (sort by)	Description <a href="#">show Service Region</a> <a href="#">speak Other Languages</a>
647 <a href="#">EQ103</a>	Rail 20/40' 53' HZ	BD CH TR PK	<a href="#">detail</a> ✓	DNJ Intermodal Services LLC	Channahon, IL	Our intermodal operation specializes in over he...
359 <a href="#">PO</a>	Rail 20/40'	PK	<a href="#">detail</a> ✓	TZ Services Inc	Bridgeview, IL	Local and Regional Intermodal Drayage from Chic...
480 <a href="#">EQ15</a>	Rail 20/40' 53'	CH PK	<a href="#">detail</a> ✓	AllStar Trucking Inc.	Channahon, IL	Import, Export, Overweight, Local and Regional ...
464 <a href="#">EQ1</a>	Rail 20/40' 53'	BD CH TR PK	<a href="#">detail</a> ✓	MVK Transport Corp	Mokena, IL	Need someone reliable you can trust? We service...
485 <a href="#">EQ1</a>	Rail 20/40' 53'	BD CH TR PK-CY	<a href="#">detail</a> ✓	JET Transport, Inc.	Chicago, IL	24/7 pickup and delivery. Recovery drayage. Bon...
399	Rail 20/40' 53'	CH PK	<a href="#">detail</a> ✓	Legacy Express Trucking, Inc.	Joliet, IL	With 80+ power units and a fleet of private cha...
1030	Rail 20/40' 53'	BD CH TR PK	<a href="#">detail</a> ✓	Evans Delivery Company Inc.	Merrillville, IN	Evans Chicago - runs 20', 40', 45', 53' contain...
259	Rail 20/40' 53'	PK	<a href="#">detail</a> ✓	Whitacre Intermodal	Channahon, IL	Intermodal Drayage serving all rail ramps in CH...
201 <a href="#">EQ3</a> <a href="#">PO</a>	Rail 20/40' HZ	CH PK	<a href="#">detail</a> ✓	Inland Express (a div of SEI Acquisition...	Joliet, IL	Local and Regional Container Drayage Dedicated...
411	Rail 20/40' HZ	BD CH TR PK	<a href="#">detail</a> ✓	R&M Trucking Co.	Franklin Park, IL	With 150+ power units and a large fleet of priv...
210 <a href="#">EQ1</a>	Rail 20/40' 53'	BD CH PK	<a href="#">detail</a> ✓	Transportation Inc.	Channahon, IL	Open 24/7/365. Container drayage. Local/Regiona...
18	Rail 20/40' HZ	CH TR PK	<a href="#">detail</a> ✓	Benefit Trucking, Inc.	Burr Ridge, IL	Chicago/Midwest Intermodal Drayage
272	Rail 20/40' 53'	CH PK	<a href="#">detail</a> ✓	Daniels Express Transport Inc.	Chicago, IL	Local, Regional Intermodal, Overweight permits....
121 <a href="#">PO</a>	Rail 20/40'	PK	<a href="#">detail</a>	Habib Trucking Company	Country Club Hills, IL	Container drayage for Chicagoland
256	Rail 20/40' 53'	BD CH TR PK	<a href="#">detail</a> ✓	Midwest Cargo Systems, Inc.	Hodgkins, IL	60 owned triaxles for overweights, all Company ...
340	Rail 20/40' 53'	BD PK	<a href="#">detail</a> ✓	Regan Intermodal (div of Evans Delivery)	New Whiteland, IN	Offering Intermodal Drayage in Indianapolis and...
266	Rail 53' HZ	PK	<a href="#">detail</a> ✓	39 Transport (div Evans Delivery Company...	Joliet, IL	Intermodal, 53" domestic containers, xtowns
150 <a href="#">EQ1</a> <a href="#">PO</a>	Rail 20/40' 53'	CH PK	<a href="#">detail</a> ✓	4D Trucking & Logistics, Inc.	Orland Park, IL	Midwest container drayage, OTR flatbed and van ...
185	Rail 20/40' 53'	BD	<a href="#">detail</a> ✓	61 Transport	Bridgeview, IL	Container drayage for the Chicago rails
224 <a href="#">PO</a>	Rail 20/40' 53'	CH TR PK	<a href="#">detail</a> ✓	A & W Heavy Haul, Inc.	Channahon, IL	Container Drayage. We handle overweight shipmen...
112 <a href="#">PO</a>	Rail 20/40'	PK	<a href="#">detail</a>	A Quality Logistics Chicago Inc	Chicago, IL	Chicagoland and Regional intermodal services (2...
322 <a href="#">PO</a>	Rail 20/40' 53'	CH TR PK	<a href="#">detail</a> ✓	A&M Intermodal	Chicago, IL	Company Drivers, with 2018 tractors. Overweight...
96	Rail 20/40' 53'		<a href="#">detail</a> ✓	Acell Transportation, Inc.	Burr Ridge, IL	*Crosstown specialist 24/7 *Domestic and Ocean...
230 <a href="#">EQ1</a>	Rail 20/40' 53'	CH TR PK	<a href="#">detail</a> ✓	Acme Transportation Company	Bedford Park, IL	Container Drayage (Ocean & Domestic) Warehous...
189 <a href="#">EQ4</a>	Rail 20/40' 53'	CH	<a href="#">detail</a> ✓	Allegiant Intermodal	Schaumburg, IL	Container Drayage for the Midwest
130 <a href="#">PO</a>	Rail 20/40' 53'	CH TR PK	<a href="#">detail</a> ✓	Asfaltico Corp	Joliet, IL	* truck parking available * Chicagoland contain...
134	Rail 20/40' 53'	CH TR PK	<a href="#">detail</a> ✓	AV, Inc.	Joliet, IL	Intermodal drayage from and to Chicago and Glob...
75 <a href="#">PO</a>	Rail 20/40'	PK	<a href="#">detail</a>	Blue Ribbon Logistics Inc.	Lansing, IL	Power only
267 <a href="#">EQ1</a> <a href="#">PO</a>	Rail 20/40' 53' HZ	BD CH PK	<a href="#">detail</a> ✓	C&K Trucking, LLC - corp	Chicago Ridge, IL	Intermodal drayage company servicing all of the...
200 <a href="#">EQ31</a> <a href="#">PO</a>	Rail 20/40' 53'	PK	<a href="#">detail</a> ✓	CDL 1000, Inc.	Chicago, IL	Chicago container drayage within a 500-mile rad...
184	Rail 53'	TR PK	<a href="#">detail</a> ✓	Chicago Intermodal Transportation, Inc.	Cicero, IL	53' Container Drayage and Storage
169	Rail 20/40' HZ	CH TR PK	<a href="#">detail</a> ✓	Chicago Intermodal Trucking, Inc.	Rockdale, IL	Cross-towns/Local/Regional/Long-haul. Equipment...

you are here: [Search Draymen](#) > [City Metro](#) > [Chicago](#)

-- clear -- -- new search --

you need to [Log In](#)

Sort by Service: [Rail](#) container Type: [20/40', 53'](#), drays: [Refrigerated](#), [ISO Tank](#), [OpenTop](#), [FlatRack](#),

Show Only: [HZ-Haz-Mat](#) [BD-Customs Bonded](#) [CH-Chassis](#) [TR-Transload Warehouse](#) [PK-Parking Space](#)

Highlight: [ELD](#), [Day Cabs](#), [Overweight](#), [Household](#), [Liquor](#), [Tank Endorsed](#), [TWIC](#), [TSA/Airport](#), [Driver Count](#), [Cargo Insurance](#), [Menards Approved](#), [Chains/Binders](#), [SideLift/Landoll](#) [COFC](#) [Newest Added Carriers](#)

Did you know? Instead of calling each individual company...you can [post an email](#) to this group. View [Intermodal Terminals Map](#) for CHICAGO [click demand](#)

show Members of:



## 402 DRAYMEN FOUND SERVING THE CHICAGO INTERMODAL REGION

clicks ?	Service Type	Abbreviations ?	App/Ban ?	Company (sort by) ↓	Location (sort by)	Description show Service Region speak Other Languages
<a href="#">EQ103</a>	Rail 20/40' 53' HZ	BD <a href="#">CH</a> TR PK	<a href="#">detail</a> ✓	DNJ Intermodal Services LLC	Channahon, IL	Flatbed, step-deck,spread axle, tri-axes- Our i...
<a href="#">EQ15</a>	Rail 20/40' 53'	<a href="#">CH</a> PK	<a href="#">detail</a> ✓	AllStar Trucking Inc.	Channahon, IL	Tri-axes, 20', 40', 45', extra light 40'- Impor...
<a href="#">EQ1</a>	Rail 20/40' 53'	BD <a href="#">CH</a> TR PK	<a href="#">detail</a> ✓	MVK Transport Corp	Mokena, IL	Standard, Tri-axes, Sliders- Need someone relia...
<a href="#">EQ1</a>	Rail 20/40' 53'	BD <a href="#">CH</a> TR PK-CY	<a href="#">detail</a> ✓	JET Transport, Inc.	Chicago, IL	Tri-Axes, Combo, Sliders- 24/7 pickup and deliv...
	Rail 20/40' 53'	<a href="#">CH</a> PK	<a href="#">detail</a> ✓	Legacy Express Trucking, Inc.	Joliet, IL	Tri-axes, Ultra Light 40 foot Chassis- With 80+...
	Rail 20/40' 53'	BD <a href="#">CH</a> TR PK	<a href="#">detail</a> ✓	Evans Delivery Company Inc.	Merrillville, IN	8 pin 20/40' spread axle- Evans Chicago - runs 2...
<a href="#">EQ3</a>	<a href="#">PO</a> Rail 20/40'	HZ <a href="#">CH</a> PK	<a href="#">detail</a> ✓	Inland Express (a div of SEI Acquisition...	Joliet, IL	tri-axe, 40'- Local and Regional Container Dray...
	Rail 20/40'	HZ BD <a href="#">CH</a> TR PK	<a href="#">detail</a> ✓	R&M Trucking Co.	Franklin Park, IL	20's,40's, Tri-axes- With 150+ power units and ...
<a href="#">EQ1</a>	Rail 20/40' 53'	BD <a href="#">CH</a> PK	<a href="#">detail</a> ✓	Transportation Inc.	Channahon, IL	20's and 40's- Open 24/7/365. Container drayage....
	Rail 20/40'	HZ <a href="#">CH</a> TR PK	<a href="#">detail</a> ✓	Benefit Trucking, Inc.	Burr Ridge, IL	tri-axes- Chicago/Midwest Intermodal Drayage
	Rail 20/40' 53'	<a href="#">CH</a> PK	<a href="#">detail</a> ✓	Daniels Express Transport Inc.	Chicago, IL	standard, tri-axes- Local, Regional Intermodal,...
	Rail 20/40' 53'	BD <a href="#">CH</a> TR PK	<a href="#">detail</a> ✓	Midwest Cargo Systems, Inc.	Hodgkins, IL	(60) lightweight tri-axes, (40) 40', (40) 20'-
<a href="#">EQ1</a>	<a href="#">PO</a> Rail 20/40' 53'	<a href="#">CH</a> PK	<a href="#">detail</a> ✓	4D Trucking & Logistics, Inc.	Orland Park, IL	Ultralight and tri-axes- Midwest container dray...
<a href="#">PO</a>	Rail 20/40' 53'	<a href="#">CH</a> TR PK	<a href="#">detail</a> ✓	A & W Heavy Haul, Inc.	Channahon, IL	Tri-axe- Container Drayage. We handle overweigh...
<a href="#">PO</a>	Rail 20/40' 53'	<a href="#">CH</a> TR PK	<a href="#">detail</a> ✓	A&M Intermodal	Chicago, IL	tri axes, spilt 20/40 chassis- Company Drivers,...
<a href="#">EQ1</a>	Rail 20/40' 53'	<a href="#">CH</a> TR PK	<a href="#">detail</a> ✓	Acme Transportation Company	Bedford Park, IL	20, 20/40' Tri-axe- Container Drayage (Ocean & ...
<a href="#">EQ4</a>	Rail 20/40' 53'	<a href="#">CH</a>	<a href="#">detail</a> ✓	Allegiant Intermodal	Schaumburg, IL	Tri-axes- Container Drayage for the Midwest
<a href="#">PO</a>	Rail 20/40' 53'	<a href="#">CH</a> TR PK	<a href="#">detail</a> ✓	Asfaltico Corp	Joliet, IL	Tri-axes- * truck parking available * Chicagola...
	Rail 20/40' 53'	<a href="#">CH</a> TR PK	<a href="#">detail</a> ✓	AV, Inc.	Joliet, IL	Tri-axes, 40's- Intermodal drayage from and to ...
<a href="#">EQ1</a>	<a href="#">PO</a> Rail 20/40' 53' HZ	BD <a href="#">CH</a> PK	<a href="#">detail</a> ✓	C&K Trucking, LLC - corp	Chicago Ridge, IL	27 tri-axes- Intermodal drayage company servi...
	Rail 20/40'	HZ <a href="#">CH</a> TR PK	<a href="#">detail</a> ✓	Chicago Intermodal Trucking, Inc.	Rockdale, IL	100 chassis incl. 40' gooseneck, 20/40' tri-axes-
<a href="#">PO</a>	Rail 20/40' 53'	<a href="#">CH</a> PK	<a href="#">detail</a> ✓	Cikule Trucking Inc	Arlington Heights, IL	Tri-axes- We offer full ocean container drayage...
	Rail 20/40' 53' HZ	BD <a href="#">CH</a> PK	<a href="#">detail</a> ✓	City Haul, Inc.	Chicago, IL	20' tri-axes, 20/40' tri-axe combos, 40' tandem-
<a href="#">EQ2</a>	<a href="#">PO</a> Rail 20/40' 53' HZ	BD <a href="#">CH</a> TR PK	<a href="#">detail</a> ✓	Clean Car Connexion, Inc.	Joliet, IL	Anysizers- Drayage, Dry Van, Step-Flatbed, Over...
<a href="#">PO</a>	Rail 20/40' 53'	<a href="#">CH</a> TR PK	<a href="#">detail</a> ✓	Clear Water Freight System Inc	Chicago, IL	triaxles- Local and Regional Drayage, transload....
	Rail 20/40' 53' HZ	BD <a href="#">CH</a> PK	<a href="#">detail</a>	Cushing Transportation, Inc.	Orland Park, IL	tri-axes- Dedicated Services / 24hr Dispatch /...
	Rail 20/40' 53'	BD <a href="#">CH</a> TR PK	<a href="#">detail</a> ✓	D/C Transport, Inc.	Elk Grove Village, IL	20'-48'- Specialized hauler: Flats, Steps, Doubl...
	Rail 20/40'	<a href="#">CH</a> PK	<a href="#">detail</a> ✓	EFM Transportation, Inc.	Manhattan, IL	Any sizers, tri axes- Log transloading facility...
<a href="#">PO</a>	Rail 20/40'	BD <a href="#">CH</a> PK	<a href="#">detail</a> ✓	EJQ Express, Inc.	South Holland, IL	tri axes- Intermodal transportation. Tri-axe s...
	Rail 20/40' 53'	<a href="#">CH</a> TR PK	<a href="#">detail</a> ✓	Ensure Trucking, Inc.	Plainfield, IL	8 pin chassis- Intermodal,rail, import,export cr...
	Rail 20/40' 53'	<a href="#">CH</a> PK	<a href="#">detail</a> ✓	Ferdynus, Inc.	Chicago, IL	Leased as required- Local and Regional Intermoda...
	Rail 20/40'	<a href="#">CH</a> PK	<a href="#">detail</a> ✓	Freight Tech Cartage, Inc.	Naperville, IL	Tri-axes- Full Service Intermodal Trucking ,pro...



# 2018 Jan-Feb most in-demand metros



↓ Click Count past sixty days

99834 ~ IL - Chicago	6203 ~ FL - Miami/Ft.Lauderdale	1118 ~ MA - Worcester/Ayer	168 ~ VA - Richmond
45664 ~ GA - Savannah	5298 ~ MO - St. Louis	1062 ~ PA - Pittsburgh	146 ~ IL - Decatur
32166 ~ TX - Houston	5236 ~ LA - New Orleans	1028 ~ TX - Laredo	133 ~ KY - Georgetown
30283 ~ NY - New York City/NJ	5000 ~ MA - Boston	1009 ~ OH - Toledo/North Balt.	131 ~ ME - Portland (Maine)
27944 ~ SC - Charleston	4564 ~ TN - Nashville	1005 ~ PA - Harrisburg/Rutherford	125 ~ NV - Las Vegas
27234 ~ CA - Los Angeles	4453 ~ PA - Philadelphia	960 ~ AL - Birmingham	121 ~ VA - Front Royal
26592 ~ VA - Norfolk	4037 ~ IN - Indianapolis	895 ~ AL - Huntsville	109 ~ PA - Scranton/Taylor
24772 ~ TN - Memphis	3342 ~ KY - Louisville	737 ~ SC - Greer	97 ~ AK - Anchorage
19921 ~ TX - Dallas/Ft. Worth	2909 ~ OR - Portland	642 ~ PA - Chambrg/Greencastle	93 ~ TX - Rio Valley/McAllen
19143 ~ GA - Atlanta	2856 ~ AL - Mobile	626 ~ NC - Greensboro	92 ~ MN - Duluth
18083 ~ MI - Detroit	2502 ~ UT - Salt Lake City	380 ~ FL - Winter Haven	87 ~ GA - Cordele
14110 ~ WA - Seattle/Tacoma	2375 ~ NE - Omaha	375 ~ WI - Chippewa Falls	86 ~ DE - Wilmington, DE
13750 ~ OH - Columbus	2238 ~ CO - Denver	319 ~ NY - Syracuse	79 ~ IN - Evansville
13418 ~ MN - Minne/St. Paul	1908 ~ TX - El Paso	317 ~ NV - Reno	54 ~ NM - Albuquerque
13390 ~ MD - Baltimore	1688 ~ FL - Tampa	313 ~ TX - Freeport	50 ~ MS - Jackson
11132 ~ CA - San Fran./Oakland	1495 ~ CA - Stockton/Lathrop	312 ~ NY - Albany	45 ~ WA - Spokane
10505 ~ MO - Kansas City	1388 ~ AZ - Phoenix/Tucson	292 ~ CA - San Bernardino	36 ~ FL - Canaveral
9767 ~ OH - Cincinnati	1300 ~ NC - Wilmington	232 ~ PA - Allentown/Beth.	
9206 ~ FL - Jacksonville	1224 ~ NY - Buffalo	226 ~ MA - Springfield	
6930 ~ NC - Charlotte	1171 ~ TX - San Antonio	180 ~ MS - Gulfport	
6756 ~ OH - Cleveland	1124 ~ IL - Rochelle	170 ~ HI - Honolulu	

**LoadMatch**  
& **DRAYAGE.com**

# 2019 Jan-Feb most in-demand metros



↓ Click Count past sixty days

90755 ~ CA - Los Angeles	5629 ~ PA - Philadelphia	1031 ~ OH - Toledo/North Balt.	203 ~ KY - Georgetown
63878 ~ NY - New York City/NJ	5553 ~ NC - Charlotte	1017 ~ SC - Greer	192 ~ NY - Syracuse
57715 ~ IL - Chicago	5492 ~ LA - New Orleans	948 ~ AL - Birmingham	186 ~ NV - Las Vegas
30146 ~ TX - Houston	5365 ~ MO - St. Louis	945 ~ TX - San Antonio	166 ~ ME - Portland (Maine)
23315 ~ WA - Seattle/Tacoma	4839 ~ OH - Cincinnati	916 ~ IL - Rochelle	164 ~ VA - Front Royal
22727 ~ CA - San Fran./Oakland	3988 ~ TN - Nashville	882 ~ NY - Buffalo	146 ~ DE - Wilmington, DE
21803 ~ GA - Savannah	3787 ~ OR - Portland	804 ~ PA - Harrisburg/Rutherford	145 ~ MS - Gulfport
20686 ~ VA - Norfolk	3538 ~ KY - Louisville	621 ~ NC - Greensboro	135 ~ IL - Decatur
20095 ~ TN - Memphis	3328 ~ CO - Denver	542 ~ AL - Huntsville	127 ~ GA - Cordele
17492 ~ MD - Baltimore	3175 ~ AL - Mobile	515 ~ NV - Reno	109 ~ MN - Duluth
15521 ~ GA - Atlanta	3047 ~ IN - Indianapolis	463 ~ PA - Chambersburg/Greencastle	85 ~ GA - Crandall/Appalachian
14771 ~ SC - Charleston	2391 ~ CA - Stockton/Lathrop	459 ~ CA - San Bernardino	85 ~ PA - Scranton/Taylor
13845 ~ FL - Miami/Ft. Lauderdale	2202 ~ NE - Omaha	433 ~ TX - Freeport	72 ~ MS - Jackson
13496 ~ TX - Dallas/Ft. Worth	2171 ~ FL - Tampa	375 ~ PA - Allentown/Beth.	72 ~ WA - Spokane
11613 ~ MN - Minne/St. Paul	2136 ~ TX - El Paso	374 ~ MA - Springfield	62 ~ SC - Dillon
9916 ~ MO - Kansas City	1951 ~ UT - Salt Lake City	350 ~ NY - Albany	60 ~ ND - Minot
9416 ~ FL - Jacksonville	1659 ~ NC - Wilmington	301 ~ FL - Winter Haven	58 ~ TX - Rio Valley/McAllen
9395 ~ MI - Detroit	1413 ~ TX - Laredo	287 ~ HI - Honolulu	30 ~ FL - Titusville
6893 ~ OH - Columbus	1404 ~ AZ - Phoenix/Tucson	264 ~ WI - Chippewa Falls	
6089 ~ OH - Cleveland	1041 ~ PA - Pittsburgh	240 ~ AK - Anchorage	
5671 ~ MA - Boston	1032 ~ MA - Worcester/Ayer	238 ~ VA - Richmond	

**LoadMatch**  
& **DRAYAGE.com**



# 2020 Jan-Feb most in-demand metros

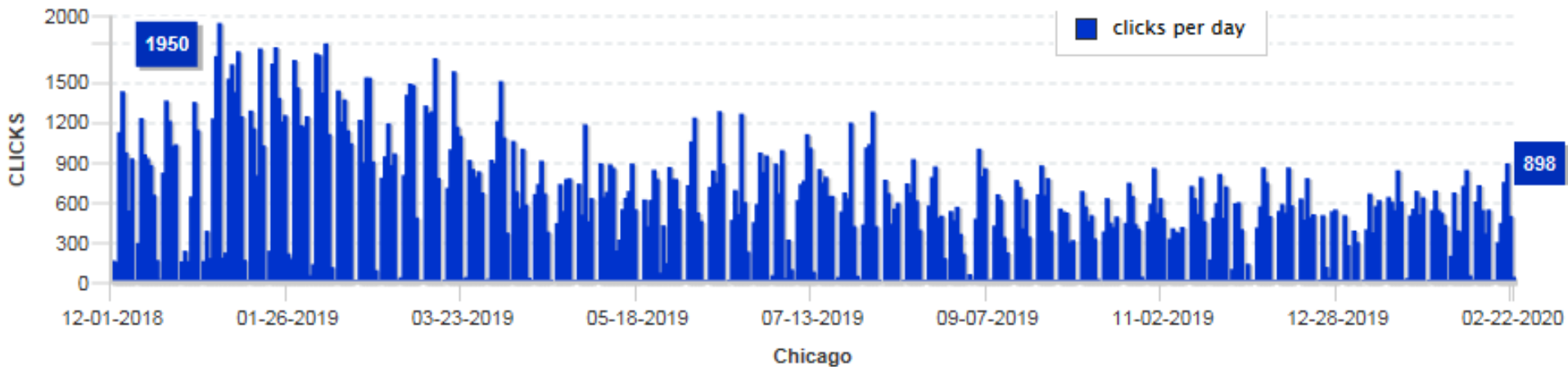


↓ Click Count past sixty days

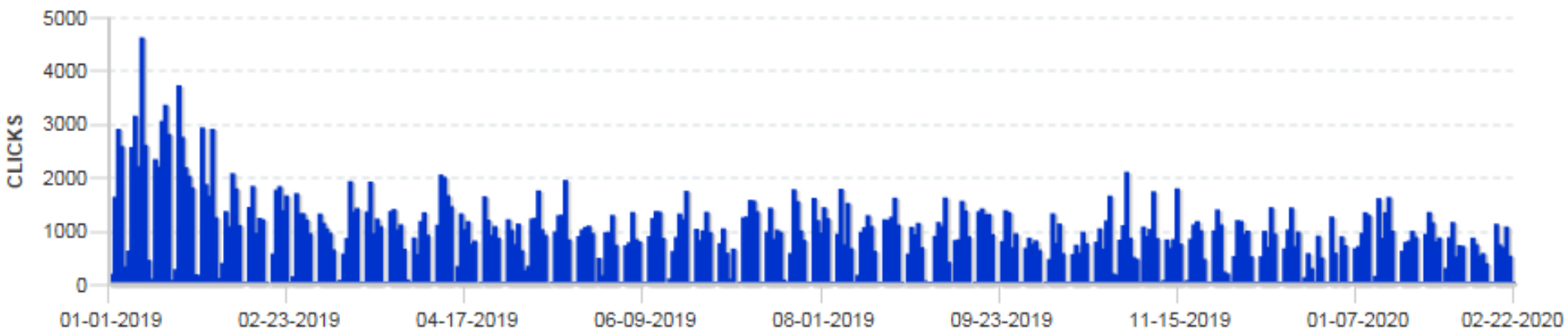
38377 ~ CA - Los Angeles	4053 ~ OH - Columbus	582 ~ SC - Greer	116 ~ ME - Portland (Maine)
26843 ~ NY - New York City/NJ	3931 ~ OH - Cleveland	560 ~ NV - Reno	112 ~ NV - Las Vegas
23413 ~ IL - Chicago	3735 ~ MO - St. Louis	532 ~ AL - Huntsville	107 ~ TX - Freeport
21679 ~ TX - Houston	3478 ~ PA - Philadelphia	468 ~ OH - Toledo/North Balt.	103 ~ DE - Wilmington, DE
18992 ~ CA - San Fran./Oakland	3326 ~ OR - Portland	431 ~ MA - Worcester/Ayer	94 ~ KY - Georgetown
15410 ~ GA - Savannah	3290 ~ OH - Cincinnati	371 ~ NC - Greensboro	93 ~ GA - Cordele
14887 ~ WA - Seattle/Tacoma	3270 ~ CO - Denver	323 ~ HI - Honolulu	90 ~ GA - Crandall/Appalachian
13258 ~ VA - Norfolk	3197 ~ TN - Nashville	316 ~ VA - Richmond	88 ~ MS - Jackson
12031 ~ SC - Charleston	2866 ~ FL - Tampa	273 ~ WI - Chippewa Falls	85 ~ FL - Titusville
10465 ~ TX - Dallas/Ft. Worth	2846 ~ KY - Louisville	250 ~ PA - Harrisburg/Rutherford	57 ~ MN - Duluth
10252 ~ MD - Baltimore	2524 ~ NC - Wilmington	234 ~ FL - Winter Haven	54 ~ IL - Decatur
9944 ~ GA - Atlanta	2503 ~ UT - Salt Lake City	233 ~ MA - Springfield	42 ~ PA - Scranton/Taylor
9356 ~ MO - Kansas City	2364 ~ TX - El Paso	228 ~ PA - Chabrg/Greencastle	31 ~ FL - Panama City
9348 ~ TN - Memphis	2070 ~ IN - Indianapolis	194 ~ CA - San Bernardino	29 ~ ND - Minot
7347 ~ FL - Miami/Ft.Lauderdale	1529 ~ NE - Omaha	169 ~ SC - Dillon	24 ~ WV - Prichard
6025 ~ MI - Detroit	1480 ~ AZ - Phoenix/Tucson	166 ~ AK - Anchorage	20 ~ TX - Rio Valley/McAllen
6004 ~ MN - Minne/St. Paul	1289 ~ CA - Stockton/Lathrop	164 ~ NY - Syracuse	
5888 ~ LA - New Orleans	1222 ~ TX - Laredo	150 ~ NY - Albany	
5510 ~ FL - Jacksonville	913 ~ AL - Birmingham	132 ~ MS - Gulfport	
4714 ~ NC - Charlotte	881 ~ TX - San Antonio	132 ~ PA - Allentown/Beth.	
4464 ~ AL - Mobile	842 ~ NY - Buffalo	117 ~ VA - Front Royal	

**LoadMatch**  
& **DRAYAGE.com**

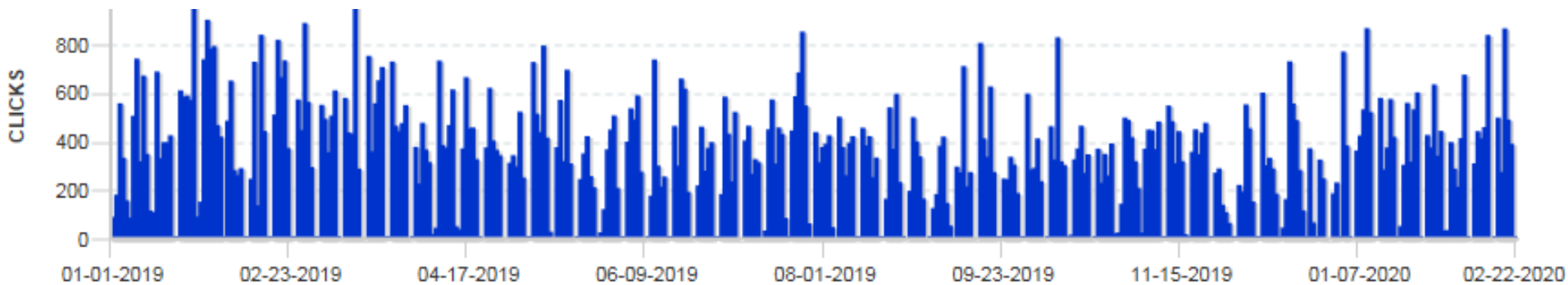
# Click activity on Chicago Dray list:



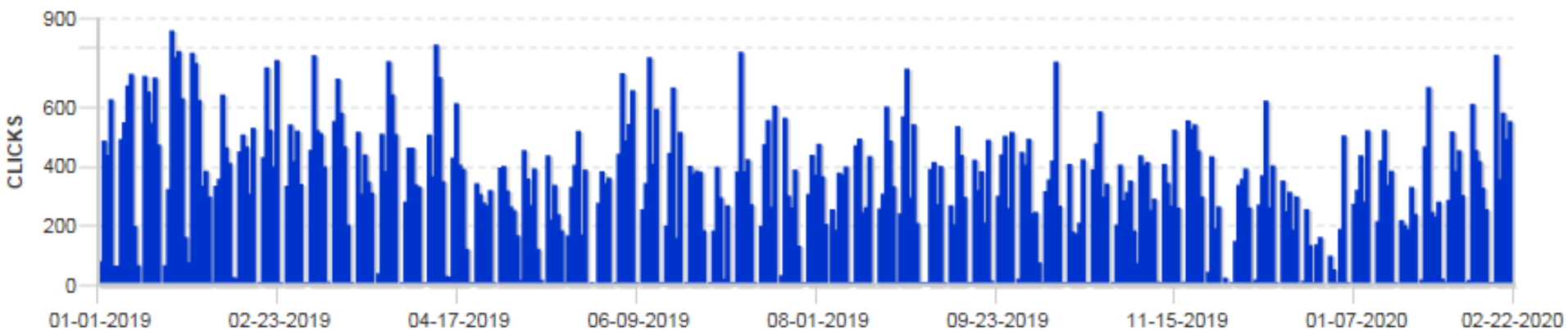
# Drayage Demand - Clicks per day – West Coast



Los Angeles

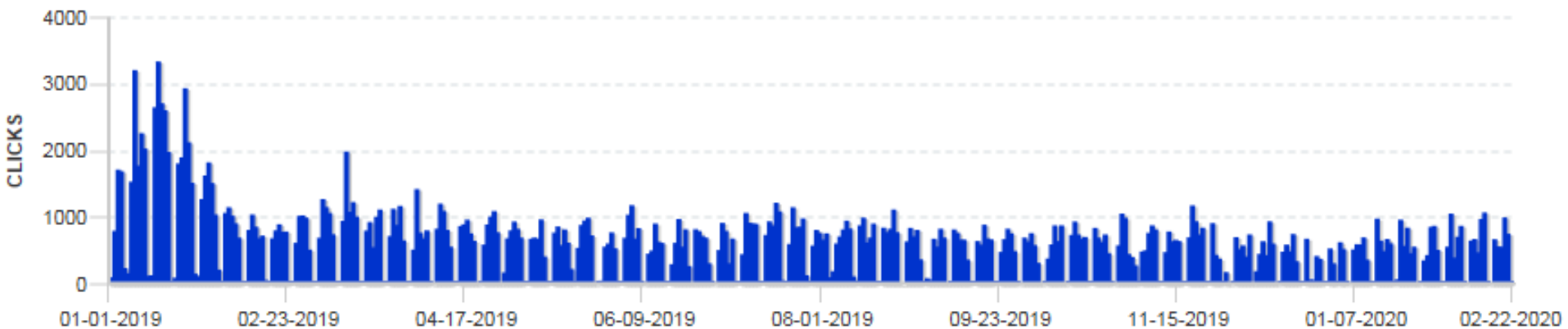


San Fran./Oakland

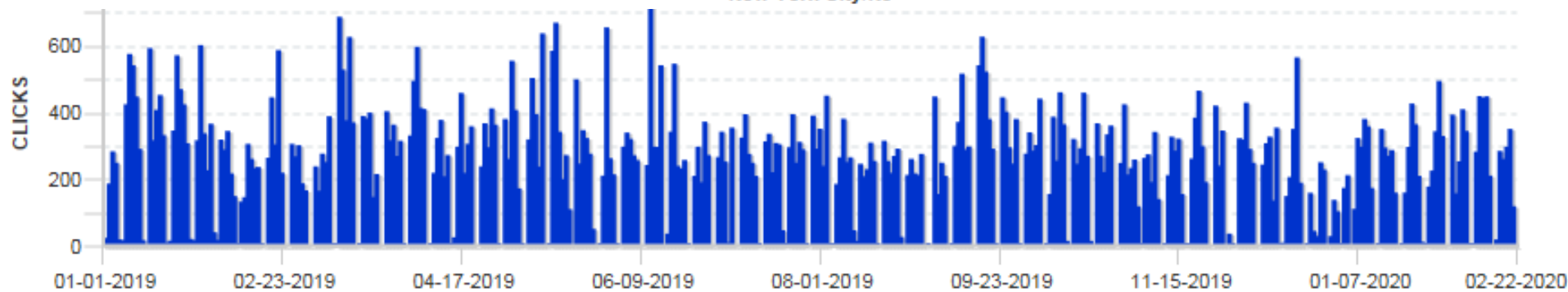


Seattle/Tacoma

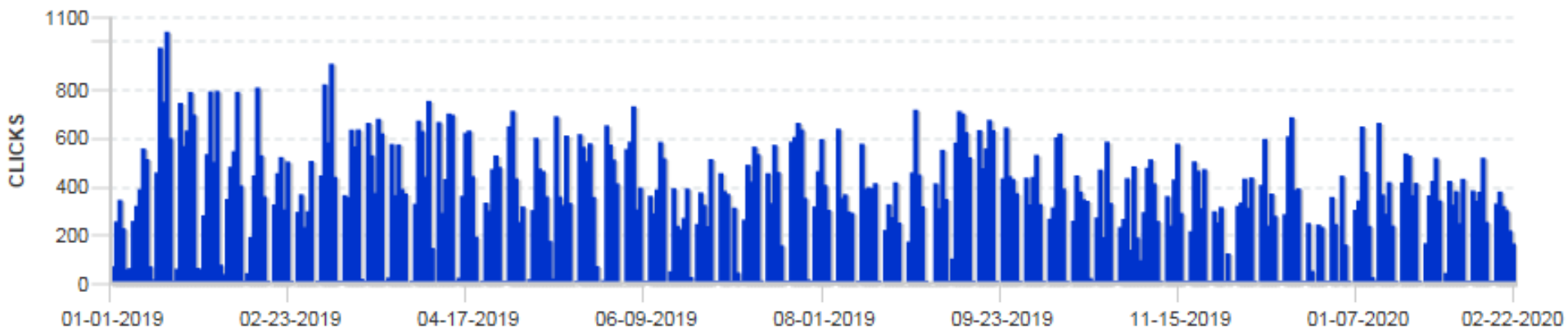
# Drayage Demand - Clicks per day – East Coast



New York City/NJ

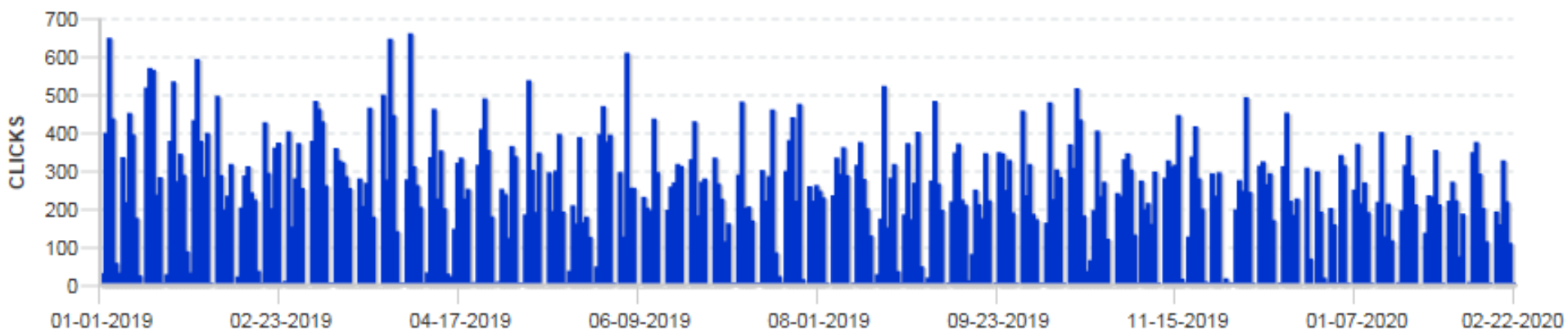


Charleston

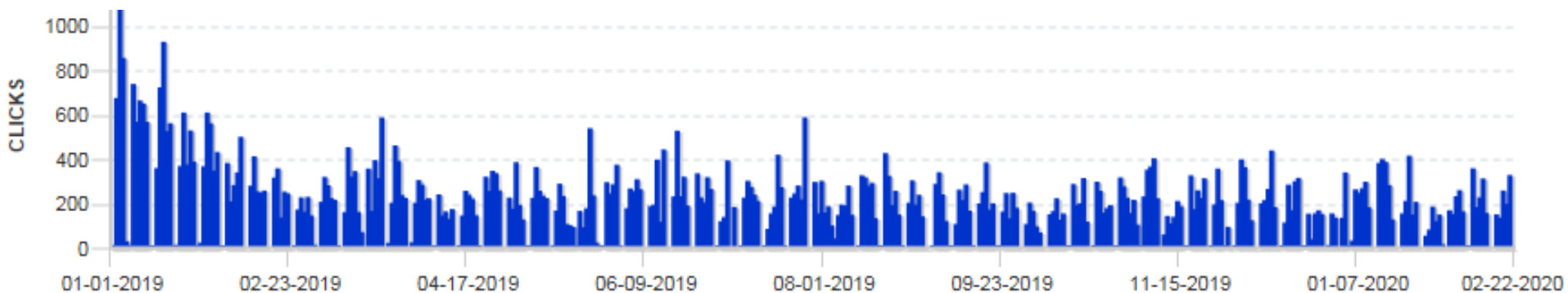


Savannah

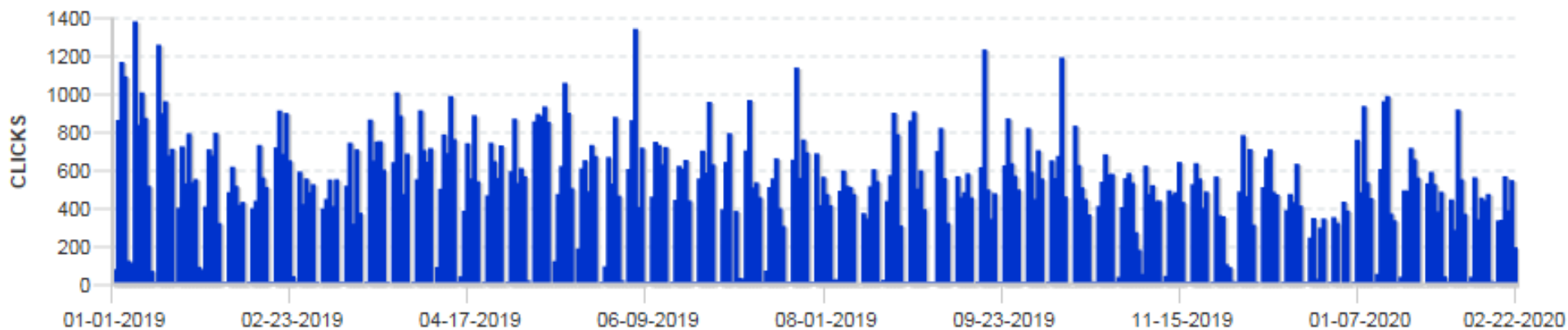
# Drayage Demand - Clicks per day – Central



Atlanta



Memphis



Houston















by Rob Cannon - June 2019



by 39 Transport - August 2019



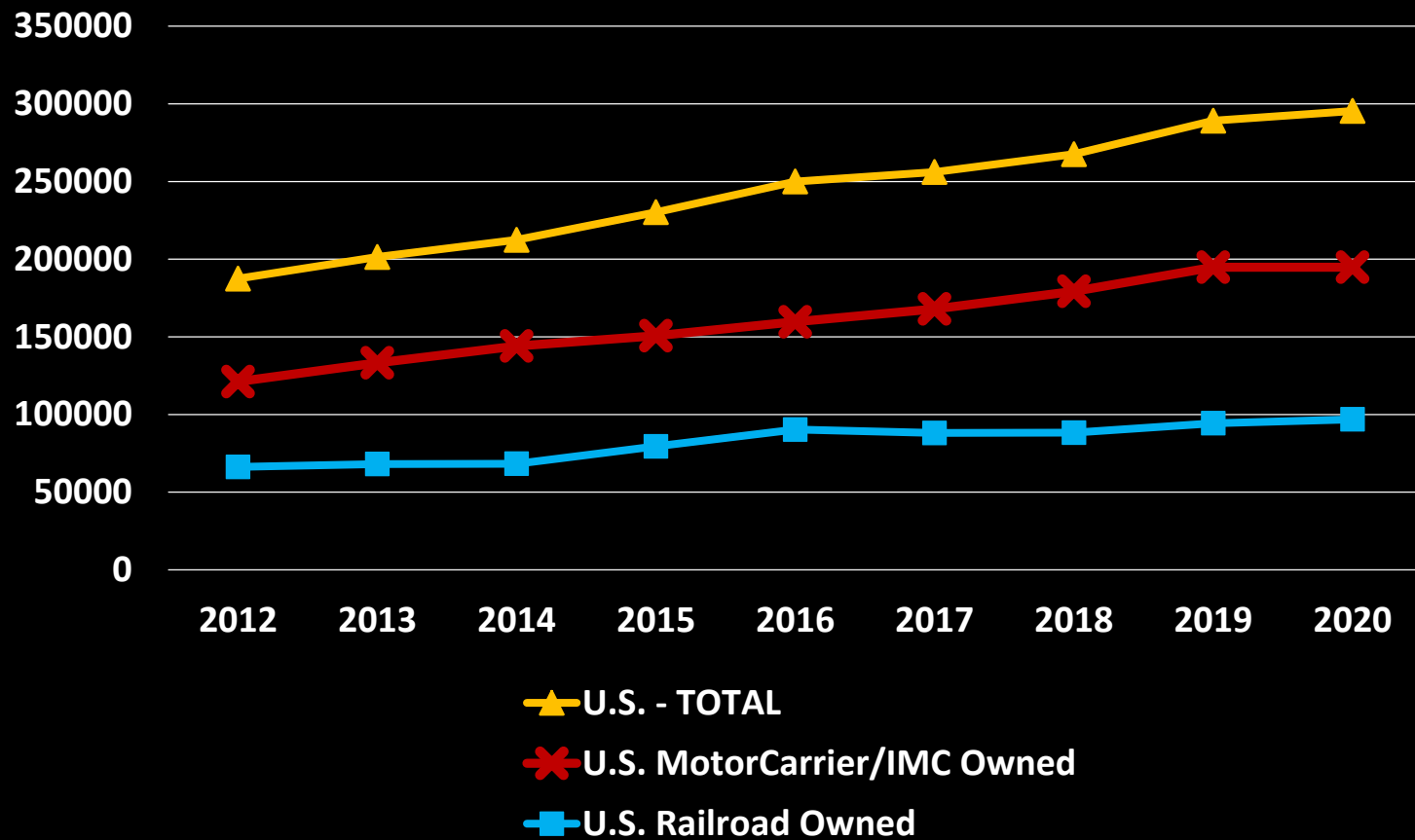
2019-02	2020-02	Intermodal 53' Container Fleets - United States (dry, for railroad)	
Unit Count	Unit Count	U.S. Motor Carrier & 3PL owned	
95,600	95,300	JBHU - JB Hunt (-300 from last year)	
38,200	38,400	HGIU, HGWU - Hub Group (+200 from last year, adding reefers)	
21,700	22,350	SNLU - Schneider (+650 from last year on their own private 53' chassis)	
9,900	9,900	SWRU - Swift (unchanged)	
9,500	10,000	XPOU - XPO Logistics (Pacer) (+500 from last year)	
5850	5445	UPSU - UPS (-405 from last year, but leasing when needed)	
3600	4400	FDXU - FedEx Freight, FEDU - FedEx Ground (+800 FDXU from last year, FEDU unchanged)	
2950	3000	MEQU, MLNU, ECDU - Milestone (+50, equipment can be leased)	
2700	2700	RBTU - CH Robinson (unchanged)	
2000	2500	CFQU - COFC Logistics (+500, added California to Atlanta lane)	
1000	1000	APDU - APL Logistics (unchanged)	
800	800	UTLU - Universal Logistics (unchanged)	
650	700	MLHU - Matson Logistics (+50 from last year)	
	600	YRCU - YRC (started 2019)	
100	400	PYLU - Pepsi Logistics (+300 from last year, started 2018)	
	300	AZNU - Amazon (stated 2019, supposedly going to 1000)	
	300	WAMU - Walmart (started 2019)	
	250	ESTU - Estes (starting 2019)	
50	200	DLCU - (started 2018, estimated)	
	150	ABFU - ABF (starting Nov 2019)	
125	125	DRBU - DRT Transportation (also has 50 x 53' dry vans on the rail, started 2018)	
120	120	AMHU - American Highway (unchanged)	
194,845	198,545	total managed by United States, Motor Carrier & 3PL	
(+3700, +1.9% increase)		data as of February 23, 2020 - researched by Jason Hilsenbeck, owner of	
		LoadMatch & DRAYAGE.com	



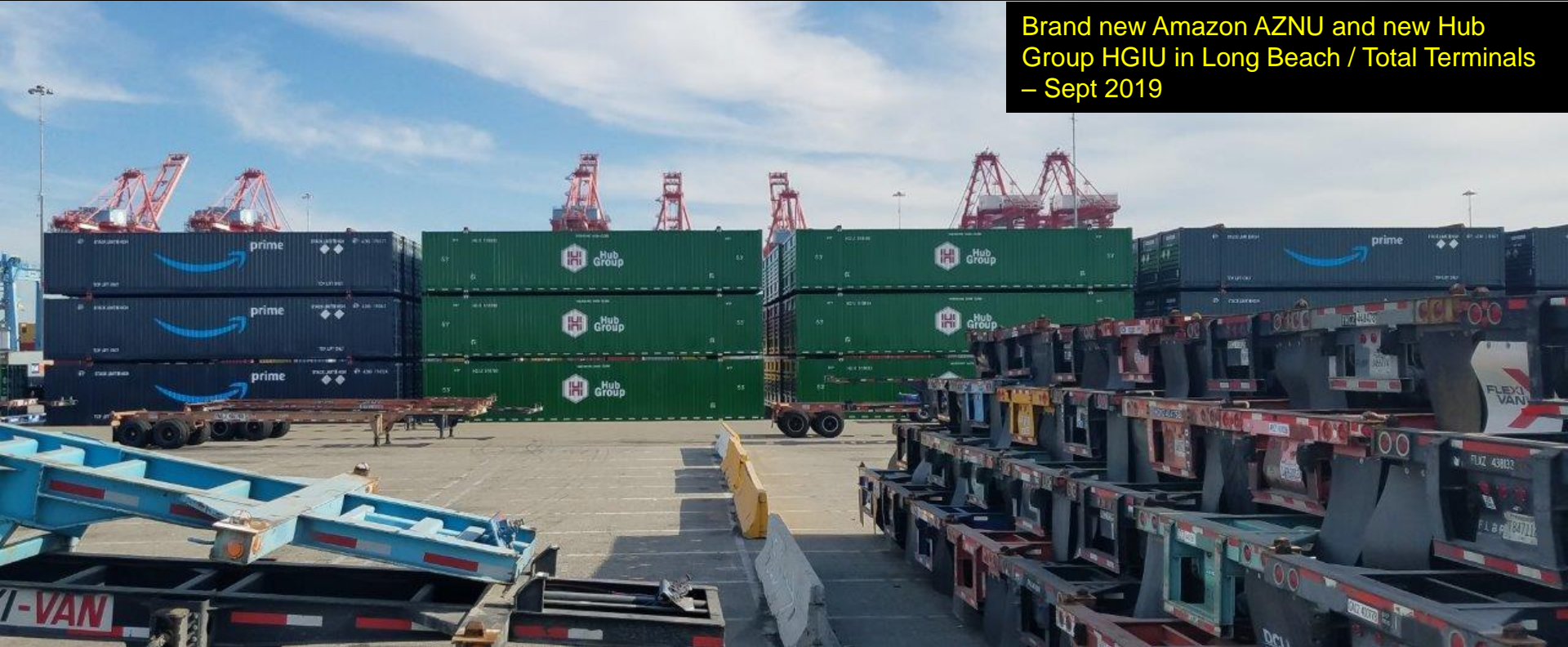
2019-02	2020-02	Intermodal 53' Container Fleets - United States (dry, for railroad)
Unit Count	Unit Count	U.S Railroad owned
43,570	45,360	EMHU - UP/NS/CP (+1790 from last year)
44,350	45,120	UMAX - UP/CSX (+770 from last year)
4000	4000	CSXU - CSX (unchanged)
900	865	TMXU - NS/KCS (-35 from last year)
1550	1550	XFEU - Florida East Coast (unchanged)
94,370	96,895	<i>total managed by United States, Railroad (+2525 last year, +2.7% increase)</i>
288,970	295,440	<b><i>total managed by United States, Railroad + Motor Carrier &amp; 3PL</i></b>
		<b><i>(+2.2% with + 6470 units, United States total 53' container)</i></b>
		<i>(2019 was +8.1% with +21650 units)</i>

2019-02	2020-02	Intermodal 53' Container Fleets - Canada (dry, heated for railroad)
Unit Count	Unit Count	Canadian Railroad owned
9350	9350	CNRU – Canadian National (unchanged Dry, Heated, not included 2,220 reefer)
6500	5500	CPPU – Canadian Pacific (-1000 dry, heated unchanged, not included 900 reefer boxes)
15,850	14,850	<b><i>total managed by Canada, Railroad (CN, CP) (-1000 last year, -6.1% decrease)</i></b>

## Intermodal 53' Container Fleets - United States (dry, for railroad)



Brand new Amazon AZNU and new Hub Group HGIU in Long Beach / Total Terminals – Sept 2019













<b>53' Reefer Container Fleets – United States (dry, for railroad)</b>		
<b>2019-02</b>	<b>2020-02</b>	<b>U.S. Motor Carrier &amp; 3PL owned</b>
<b>Unit Count</b>	<b>Unit Count</b>	
600	<b>1,700</b>	<b>JBRU – JB Hunt</b> (+1100 since last year)
1,650	<b>1,650</b>	<b>CREU – CR England</b> (unchanged)
725	<b>725</b>	<b>TGXU – Tiger Cool</b> (unchanged)
	<b>600</b>	<b>KLLU – KLLM</b> (stated 2019)
	<b>500</b>	<b>MTRU – Marten</b> (stated 2019)
300	<b>300</b>	<b>INYU – Infinity</b> (100 replaced with new)
200	<b>250</b>	<b>NFIU – NFI</b> (+50 from last year)
	<b>150</b>	<b>HGRU – Hub Group</b> (adding +150 this year)
10	<b>10</b>	<b>DRBU – DRT Transportation</b>
<b>3,485</b>	<b>5,885</b>	<b>Approx managed by United States, Motor Carrier &amp; 3PL +2400 69% increase</b>



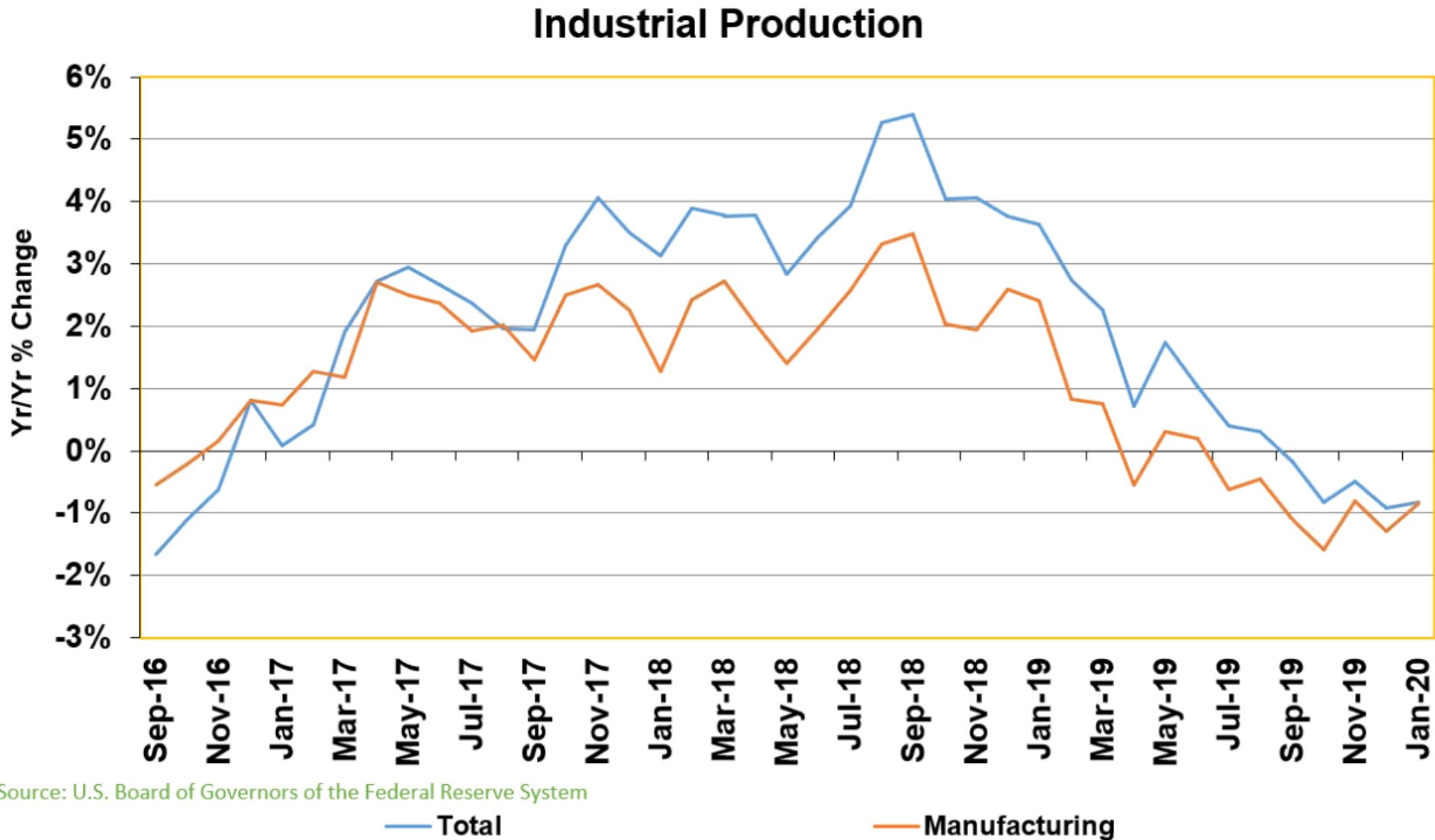
<b>2020-02</b>	<b>53' Flat Deck Fleets – United States</b>
<b>Unit Count</b>	<b>U.S. Motor Carrier &amp; 3PL owned</b>
<b>67</b>	<b>PRIU – Prime Inc.</b>
<b>67</b>	<b>Total by U.S. Motor Carrier</b>

# 2019 North American Intermodal Summary

Source: IANA

Y/Y % Change	2018	2019
<b>Grand Total</b>	<b>+5.6%</b>	<b>-4.1%</b>
<b>International</b>	<b>+5.4%</b>	<b>-2.2%</b>
<b>Dom Con (Priv + Rail)</b>	<b>+4.9%</b>	<b>-4.5%</b>
<b>Private DomCon</b>	<b>+6.9%</b>	<b>-1.6%</b>
<b>Rail DomCon</b>	<b>+0.5%</b>	<b>-11.2%</b>
<b>Trailer TOFC</b>	<b>+10.6</b>	<b>-15.0%</b>

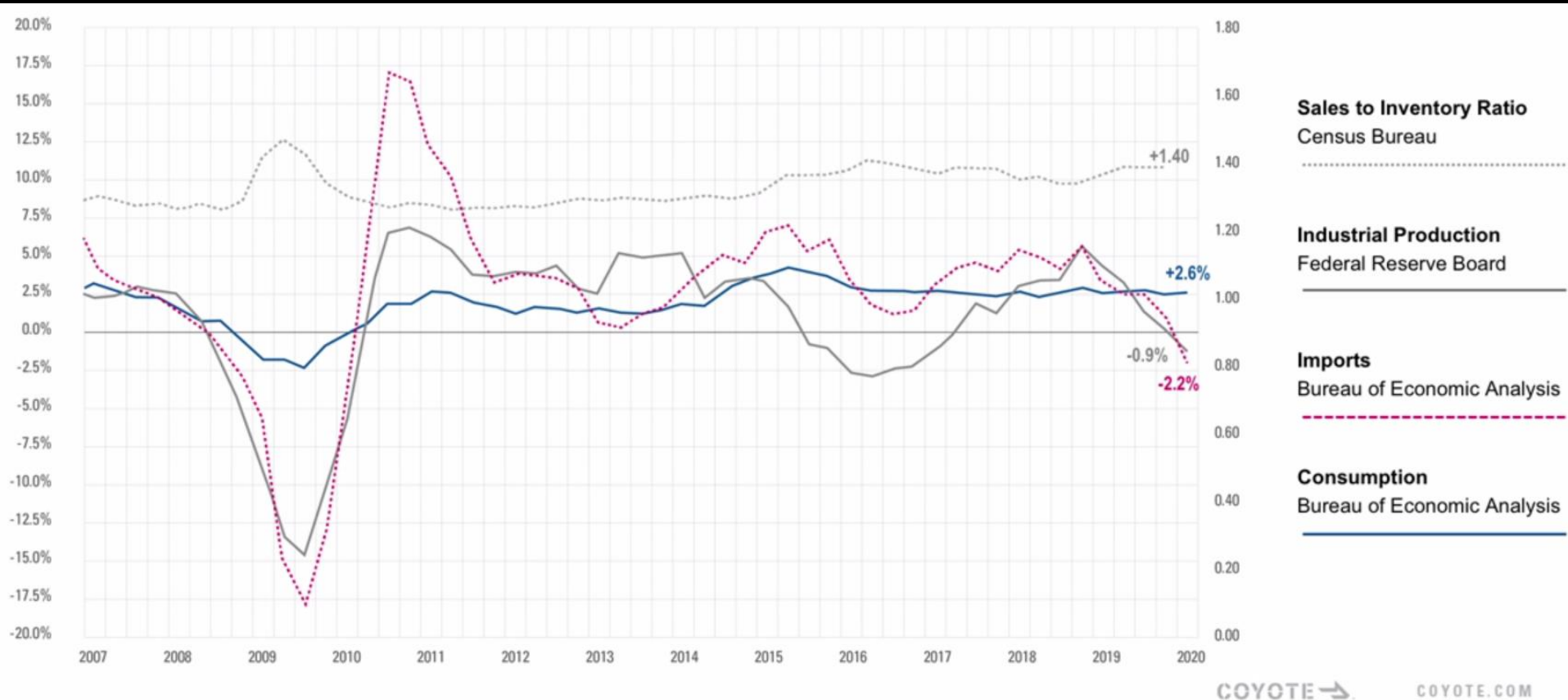
# Industrial Production may have bottomed out:



The bubble could be due to Trump Tax cuts.



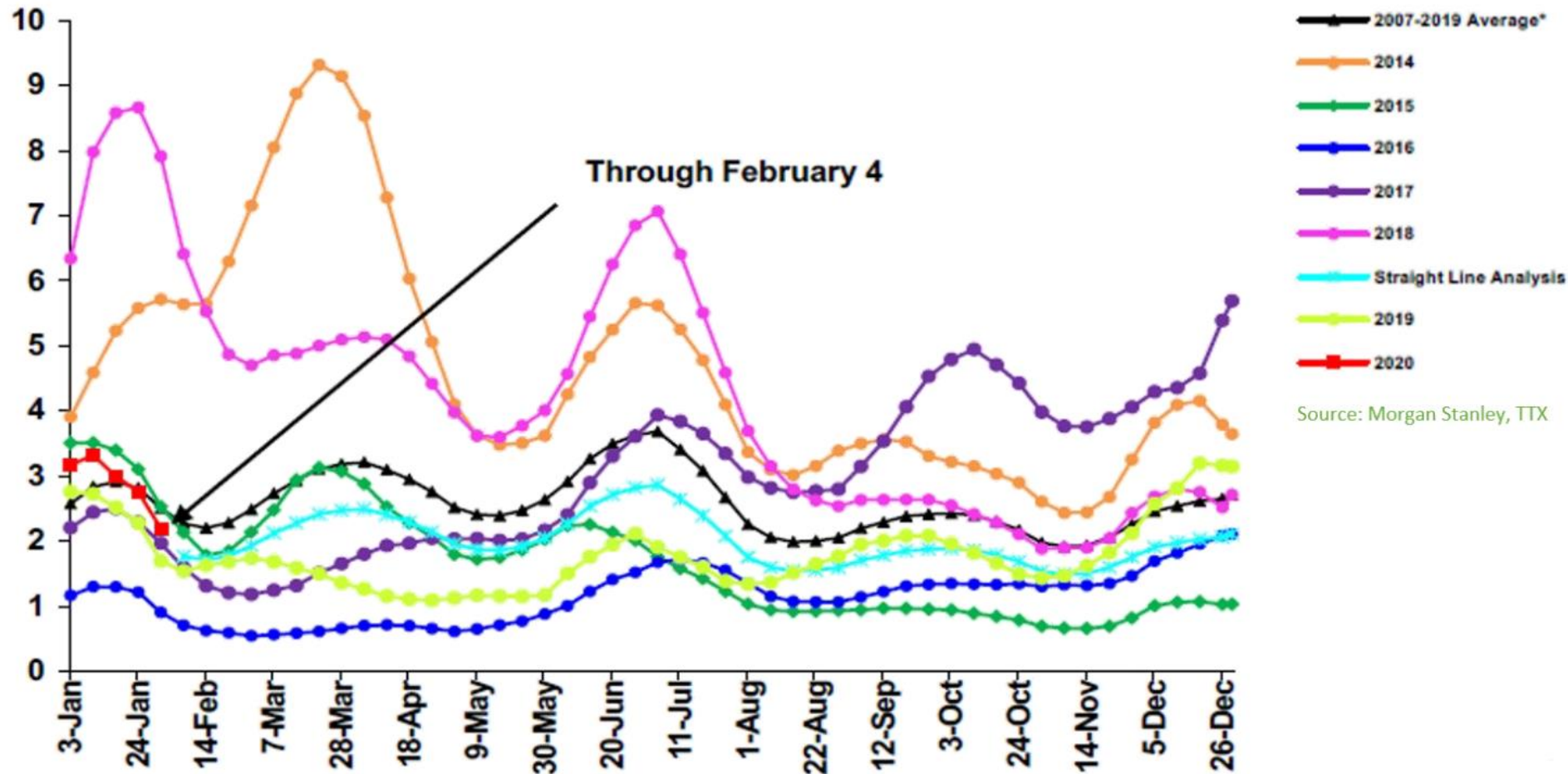
# 2020 Demand Outlook – Leading Indicators



Note Industrial Production -0.9% but Consumption remains steady +2.6  
If Imports are down -2.2% and consumer spending is 70% of U.S. economy, you would think eventually Import Container volume would have to catch up to consumer demand.



# Truckload Freight Index matches 10-year trend



Trucking volumes in general typically go up and down each year in regular pattern. If we didn't have the COVID-19/coronavirus, drayage trucking volume would be on nice upswing in March/April.

# IMC / FF / Broker News

- April 2019 – DSV buys Panalpina (creating the world's fourth-largest freight forwarder)
- July 2019 – Global Transport Logistics / NJ and Am Trans Expedite / Addison, IL merge creating Fusion Transport
- August 2019 – AIT Worldwide Logistics / Itasca, IL buys Unitrans International
- November 2019 – MODE Transportation buys SunteckTTS (all operating under "MODE" name)  
(Hub Group sold off Mode in 2018)

# U.S. Railroad News

- May 2019 – UP closes Rochelle, consolidates ocean box routing to Joliet-G4 and domestic 53' routing to Northlake-Global 2  
UP stopped requiring \$10,000 deposit from draymen to pull EMHU.
- All Year 2019 – PSR Precision Schedule Railroading by UP and CSX eliminate many intermodal routes either by canceling or requiring rubber cross-town.
- Feb 20, 2020 – Direct ChassisLink (DCLI) will exit the cooperative Chicago and Ohio Valley Chassis Pool (COCP)
- Summer 2020 – CSX 59<sup>th</sup> going grounded for all international containers.



# Canadian Rail News

- March 2019 – CN bought TransX Group / Winnipeg  
(TransX was established in 1963 and has 3,000 employees. It has 1,500 trucks, 4,000 trailers, 1,000 intermodal containers)
- May 2019 – CN bought intermodal division of H&R / Calgary (approx refrigerated 550 trailers and containers, and 230 tractors)
- December 2019 – CP bought Central Maine & Quebec Railway “CMQ” to reach Saint John, New Brunswick connecting East to West Coast (481 miles of rail lines)



# Canadian Rail Stoppage

- Feb 2020 – Environmental and indigenous-rights activists started blocking rail lines in protest of construction of TC Energy Corp.'s planned C\$6.6 billion Coastal GasLink project. The pipeline is meant to ship natural gas to an LNG export facility under construction on the coast of British Columbia.

As of Feb 20, CN-Harvey still accepting all containers, but loads for Eastern Canada still being held in the terminal.

Over 400 trains canceled, 1000 rail workers laid off, this will effect Canada's GDP for 2020.



# Chicago Drayage News

- June 2019 – Central States buys O.S.T. Trucking (East Coast port draymen)
- April 2019 – Universal buys Michael's Cartage
- Nov 2019 – Universal buys RoadRunner Intermodal for \$51 Million  
(sale comes after net loss of \$97.8 Million in Q3)  
(was formerly Morgan Southern in 2011)
- Oct 2019 – IMC Companies buys TRANSInternational System
- Jan 2020 – Mark-It Express Logistics buys Spirit Trucking



# Drayage Trucking Industry

Feb 21, 2020

UIIA MCs: 8,093

IDD Active Drivers: 452,275

For-hire interstate MCs: 892,078

Total truck drivers: 3.5 million  
(as of May 2019, US Dept of Transportation)

\* Note UIIA went up while IDD went down \*

Sept 2019

UIIA MCs: 8,000

IDD Active Drivers: 471,955

March 2019

UIIA MCs: 7,845

IDD Active Drivers: 453,000

June 2017

UIIA MCs: 7,476

IDD Active Drivers: 416,000

UIIA=Uniform Intermodal Interchange Agreement

MC=Motor Carrier

IDD=Intermodal Driver Database

\* UIIA & IDD are managed by IANA

0.9% of MCs have UIIA

13% of drivers do containers



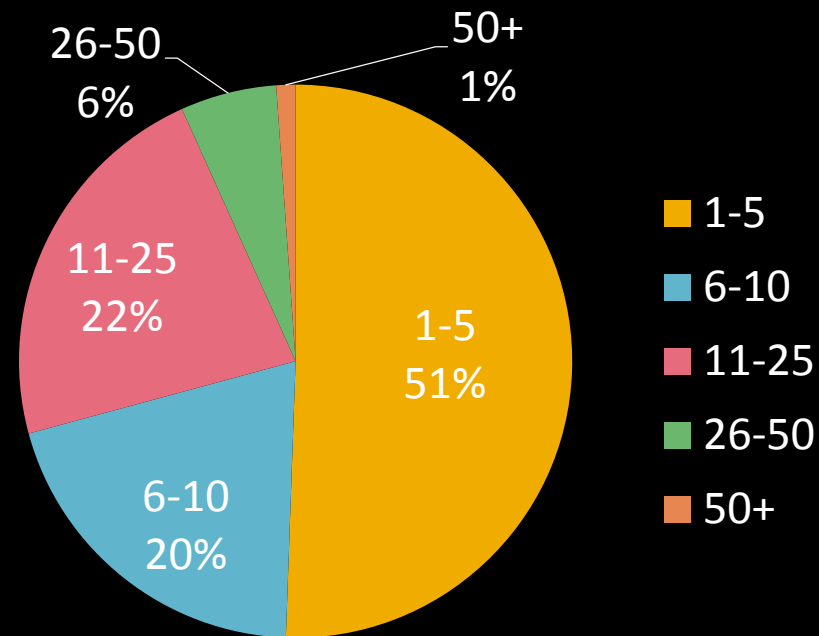
# Chicago Drayage Trucking Marketplace – New in 2019



- 2019 saw lots of turnover in Chicago drayage business: 89 added, 68 draymen removed, currently 401 displayed (last year at this time 354)

Of 89 newest Chicago draymen:

- 1-5 drivers: 45 added (51%)
- 6-10 drivers: 18 added (20%)
- 11-25 drivers: 20 added (22%)
- 26-50 drivers: 5 added (6%)
- 51 or more : 1 added (1%)



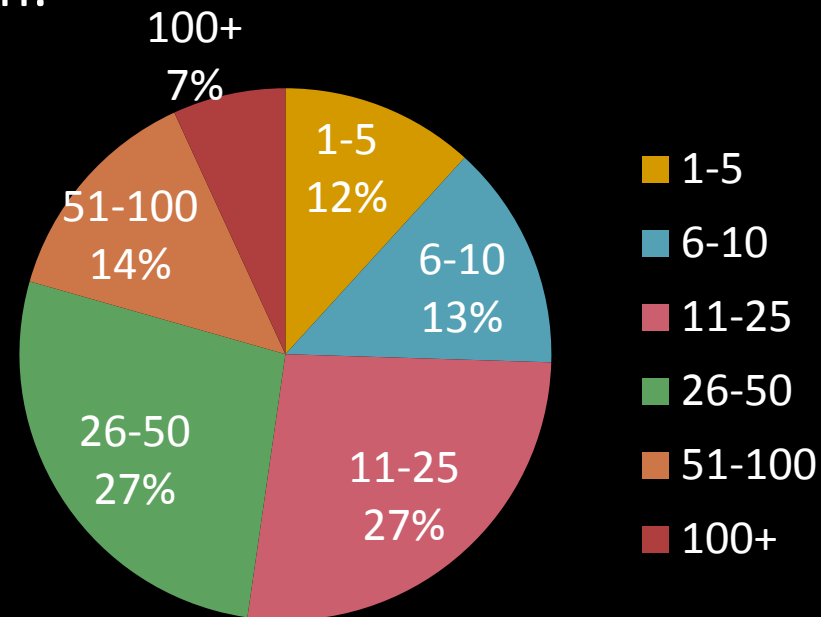
# Chicago Drayage Trucking Marketplace – Established pre-2019



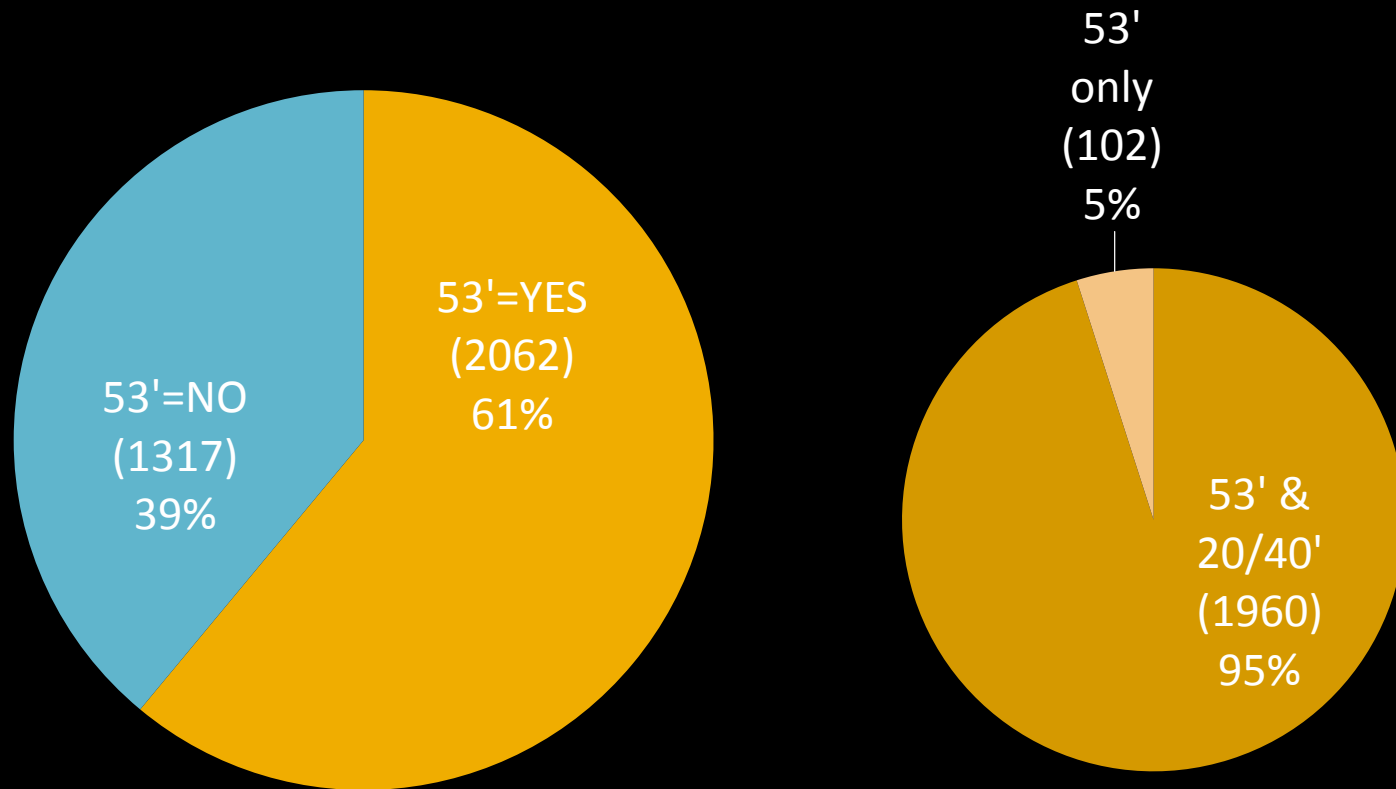
- Chicago Draymen Driver count in business more than one year (not including the 89 new draymen)

Of 309 established Chicago draymen:

- 1-5 drivers: 36 draymen (12%)
- 6-10 drivers: 42 draymen (13%)
- 11-25 drivers: 82 draymen (27%)
- 26-50 drivers: 83 draymen (27%)
- 51-100 drivers: 42 draymen (14%)
- 100 or more : 21 draymen (7%)



# U.S. Draymen who dray 53'



53' drayage includes everything from EMHU/UMAX to JBHU, HBIU to 53' private trailers/reefers

\* Union Pacific no longer requires \$10,000 bond to pull EMHU/UMAX \*



# IL Tollway & Highway News

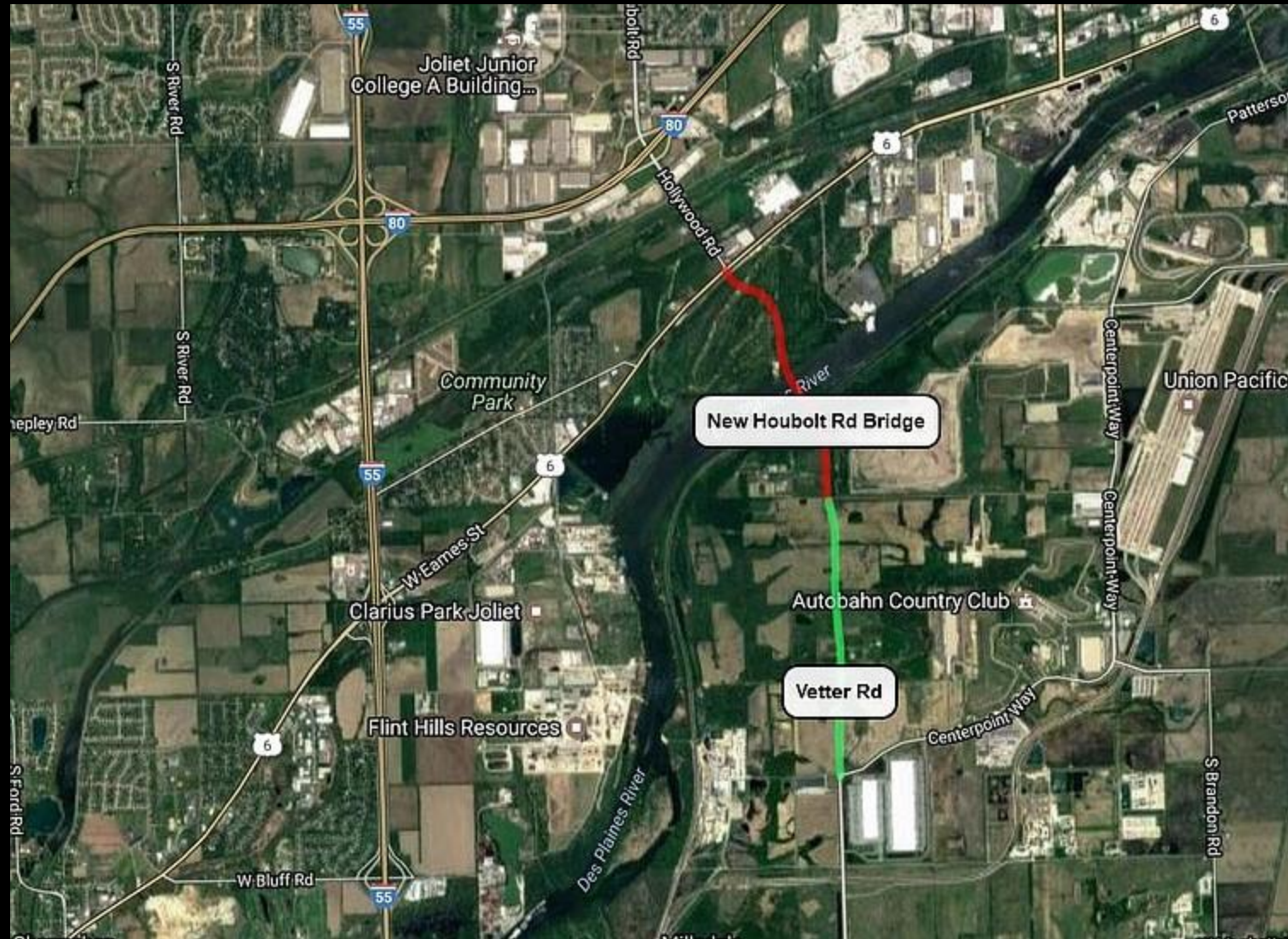
- I-294 Tri-State will be 5 lanes each direction along most of the 22-mile corridor (95<sup>th</sup> to Balmoral)
- I-294 Tri-State will be 6 lanes between I-55 and I-88

- I-55 / Houbolt Rd Bridge - 20-Feb-2020

## Will County Board OKs Houbolt toll agreement

- First announced 2016 – Now latest idea is to have Joliet own the bridge, then lease to CenterPoint, CenterPoint to maintain bridge.
- The “Illinois Toll Bridge Act” allows the county board to fix and change the rates of the toll and a maximum rate. (*The Herald-News – Feb 21, 2020*)

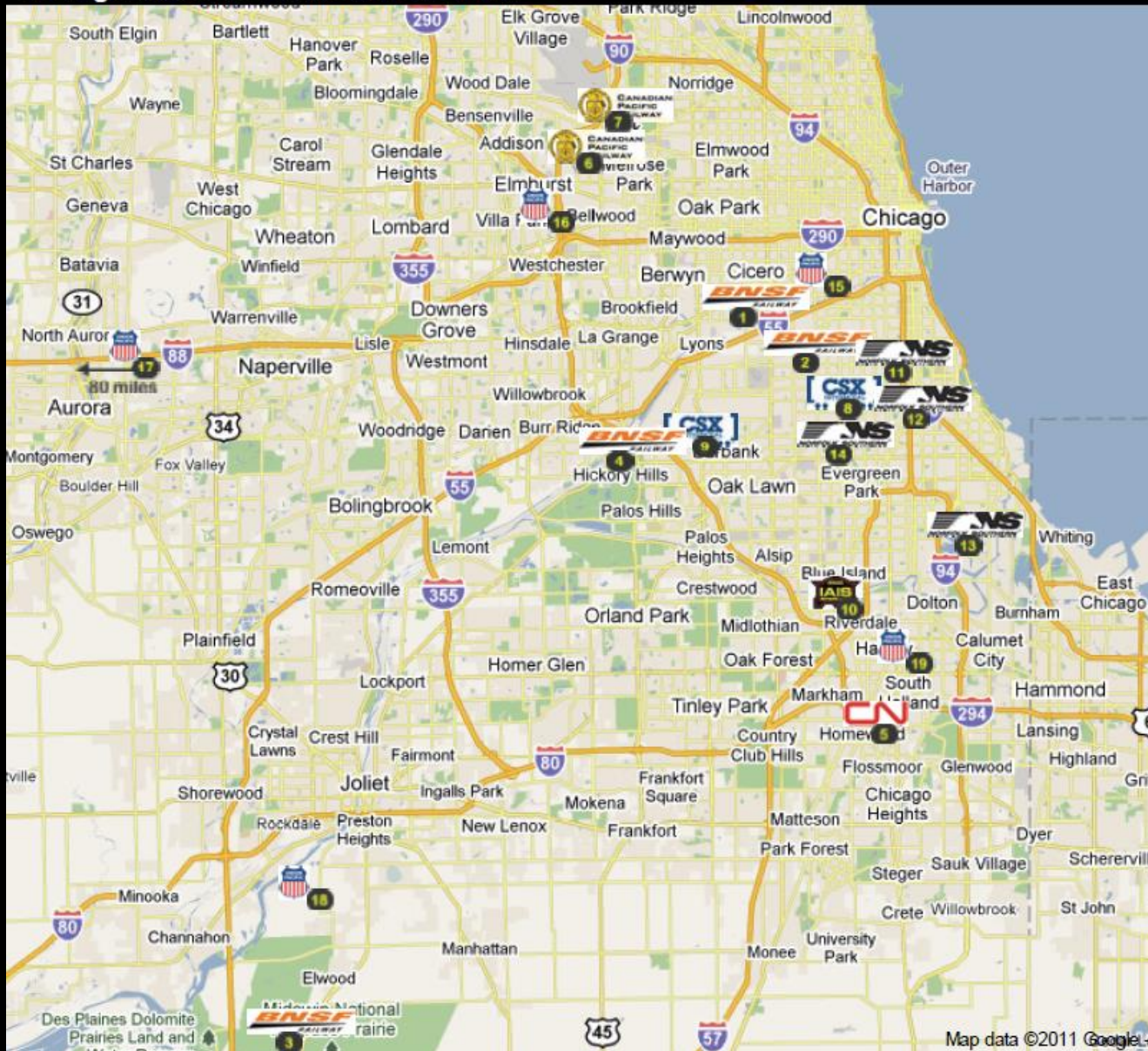
# Houbolt I-80 to Centerpoint



from the "The Times Weekly" April 2017



## Chicago Area Intermodal Rail Terminals



Knowing railroad routing is very important in determining a dray rate.

Draymen need 1-2 days notice to plan a route for each driver to maximize hours-of-service HOS

14 different railroad intermodal terminal locations dozens of rate combinations

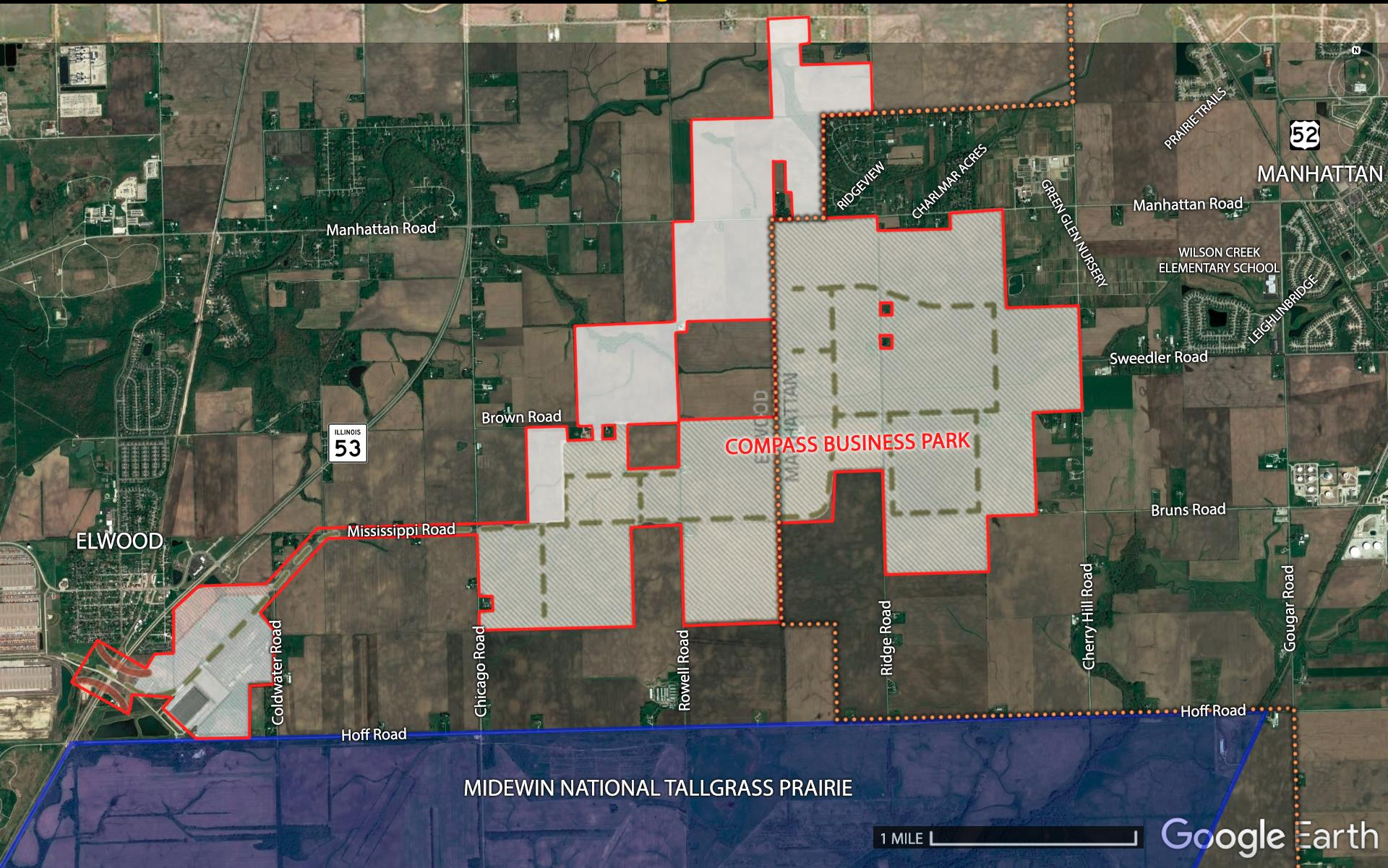
Note distance to Chicago from BNSF-LPC and UP-Joliet located here bottom corner:

# NorthPoint Development News

- November 2019 – NorthPoint got approval for 103 acres south of Breen Rd north of Manhattan Rd
- January 2020 – NorthPoint asked Joliet to annex 1,300 acres of land to create \$1.2 billion business park between cities of Elwood and Manhattan, IL (tried in 2018 to get 2,220 acres)



# NorthPoint Compass Business Park



from "Just Say No To NorthPoint" website

# Illinois House Bill 5646



- Introduced on February 14, 2020 (by Marty Moylan)
- IDOT would handle all state & local overweight permits
- Amends the Illinois Vehicle Code. Provides that the Department of Transportation may issue a special permit authorizing an applicant to operate or move a vehicle or combination of vehicles of a size or weight of vehicle or load exceeding the maximum specified by the Code or otherwise not in conformity with the Code upon any State or local highway. Deletes language providing that local authorities may issue a special permit authorizing an applicant to operate or move a vehicle or combination of vehicles of a size or weight of vehicle or load exceeding the maximum specified by the Code or otherwise not in conformity with the Code upon local highways under their jurisdiction. Makes conforming changes. Effective January 1, 2025.



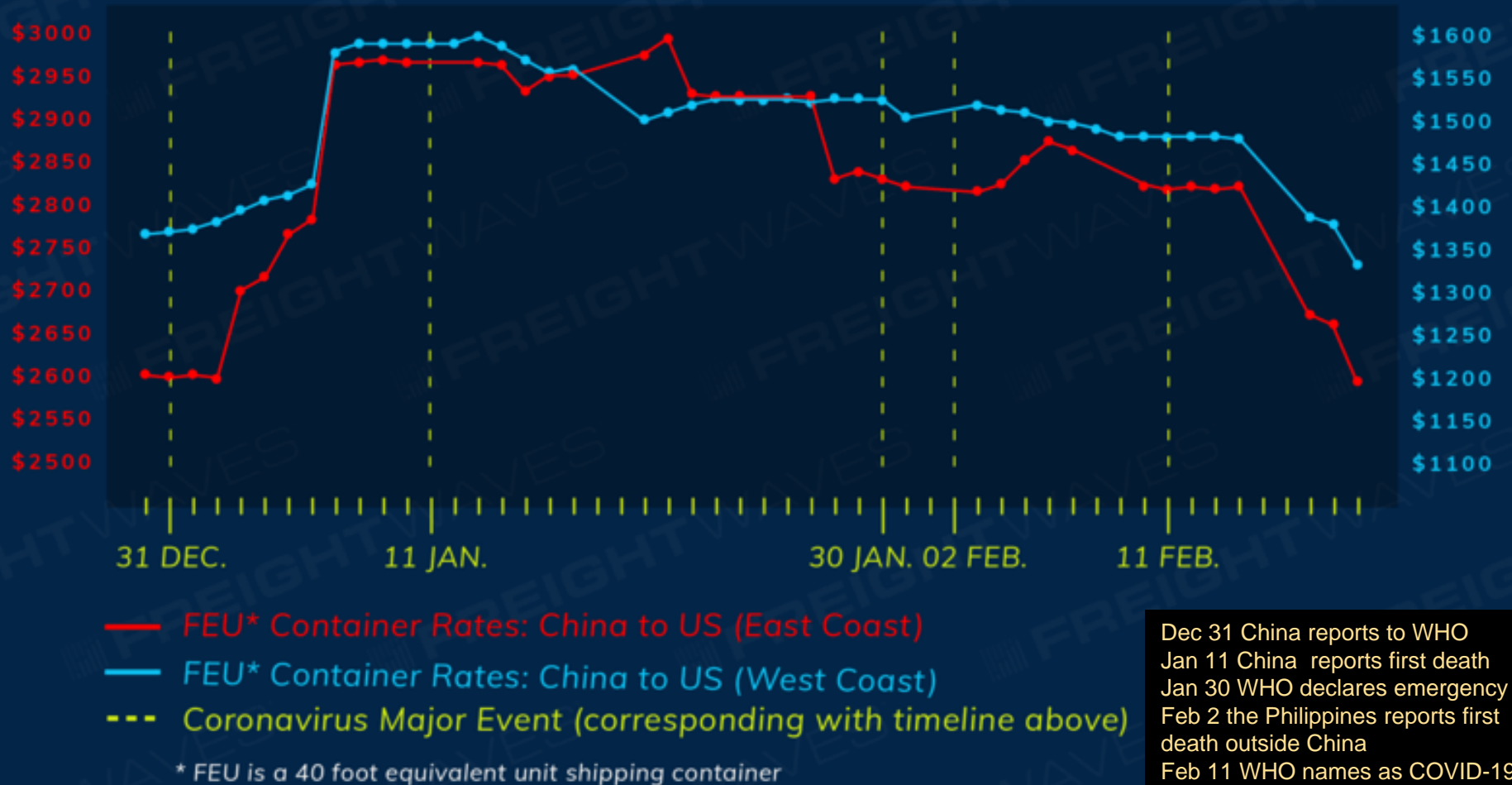
# Miscellaneous

- **Federal tax on gas was last raised in 1993.**  
(people complain about infrastructure but won't vote for tax increase)
- Illinois repealed commercial distribution fee, which will reduce truck license plate -\$400 in 2021, but diesel fuel tax going up.
- In June 2019, Illinois raised gas tax \$0.19 gallon, diesel increased by \$0.215 gallon.
- Rivian invested \$29.4 million to build new electric trucks at former Mitsubishi / Normal plant.  
(workers began site preparation January 24, 2020)

# China to U.S. 40' Import Rates

## FREIGHTOS CONTAINERIZED RATES

To access extensive SONAR data, visit [FreightWaves.com/SONAR](https://FreightWaves.com/SONAR).



**SOURCES:** Aljazeera, FreightWaves' SONAR, NHS, World Health Organization, Worldometer, NY Times



# Final Comments, Predictions

- COVID-19 “coronavirus” is #1 variable effecting world supply chain. The longer it takes to be contained, the longer it will take for Asian manufacturers to get back running.
  - If contained in March, surge could begin in May.
  - If contained in April, surge could begin in July.
- Drayage volume will be noticeably slower over the next couple months.
- Because Imports slow to arrive, Empty ocean containers for Export will become scarce.
- Expect an embargo at west coast ocean ports first, then possible embargo at UP/BNSF on 20/40's heading for west.

# Pressure on Drayage Trucking Continues

- Driver classification on owner-operators (AB5 in California, “PRO Act” from U.S. Congress) contractor vs employee debate will intensify.
- Increasing insurance costs will keep small draymen out of the marketplace.
- Although no ‘driver shortage’, but will always be a ‘good driver shortage’. Drug and Alcohol Clearinghouse, which started January 2020, will permanently reduce possible driver pool.



# Thank you

Jason Hilsenbeck

President

LoadMatch & Drayage.com

Naperville, IL

[www.loadmatch.com](http://www.loadmatch.com) = Equipment Matching

[www.drayage.com](http://www.drayage.com) = Phonebook of Draymen

630-428-9230 x114

**LoadMatch**  
**& DRAYAGE.com**